



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

Day One

7:30 REGISTRATION/NETWORKING/CONTINENTAL BREAKFAST

8:30 WELCOME/HOUSEKEEPING DETAILS

8:45 EXECUTIVE SUMMARY

9:15 SCOPE OF THE EXPORT ADMINISTRATION REGULATIONS

- Important terms and principles
- What is covered by the regulations
- Determining Jurisdiction
- Exercise

10:00 NETWORKING BREAK

10:15 CLASSIFYING ITEMS & COMMERCE COUNTRY CHART

- Classify your item and Export Control Classification Numbers
- Reasons for Control
- General Prohibitions 1 and 6
- Exercise

12:00 NETWORKING LUNCH

1:00 SPECIALLY DESIGNED VIDEO

1:15 APPLICATIONS & PROCESSING

- Classification Requests
- Applying for an export license/SNAP-R
- Application Review Process
- General Prohibitions 9 and 10
- Exercise

3:00 NETWORKING BREAK

3:15 END USER AND END USE CONTROLS

- Part 744 Control Policy
- Consolidated Screening List
- General Prohibitions 4, 5, and 7
- Exercise

4:00 BIS NEWS, UPDATES, & OTHER TOPICS

- Advisory Opinions
- Office of Antiboycott Compliance
- Recent Updates to the EAR

4:30 DAY ONE CONCLUDES



AGENDA

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Day Two

7:30 NETWORKING/CONTINENTAL BREAKFAST

8:30 REVIEW AND GAME

9:00 LICENSE EXCEPTIONS

- When/How to Use License Exceptions
- Country Groups
- GBS, LVS, CIV, STA, TMP, RPL, GOV

10:00 NETWORKING BREAK

10:15 LICENSE EXCEPTIONS (continued)

- APR, TSU, TSR, ENC, CCD, SCP
- Exercise

10:45 DEEMED EXPORTS

- Exercise

11:15 REEXPORTS AND OFFSHORE TRANSACTIONS

- De Minimis Guidelines – General Prohibition 2
- Direct Product Guidelines – General Prohibition 3
- Exercise

12:00 NETWORKING LUNCH

1:00 ENFORCEMENT

- BIS Export Enforcement
- DHS Homeland Security Investigations
- Treasury Office of Foreign Assets Control

3:00 NETWORKING BREAK

3:15 EXPORT CLEARANCES AND RECORDKEEPING

- Electronic Export Information
- General Prohibition 8
- Destination Control Statement
- Recordkeeping
- Exercise

3:45 EXPORT COMPLIANCE PROGRAM

- Eight Elements of an Export Compliance Program
- Exercise

4:30 DAY TWO CONCLUDES