



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

Day One

- 7:30 REGISTRATION/CONTINENTAL BREAKFAST**
- 8:30 WELCOME/HOUSEKEEPING DETAILS** **LANI TITO**
- 8:45 EXECUTIVE SUMMARY** **LANI TITO**
- 9:15 SCOPE OF THE EXPORT ADMINISTRATION REGULATIONS** **LANI TITO**
- Important terms and principles
 - What is covered by the regulations
 - Determining Jurisdiction
 - Exercise
- 10:00 BREAK**
- 10:15 CLASSIFYING ITEMS & COMMERCE COUNTRY CHART** **TIRRELL MCKNIGHT**
- How to classify your item
 - Export Control Classification Numbers
 - Reasons for Control
 - General Prohibitions 1 and 6
 - Exercise
- 12:00 LUNCH**
- 1:00 SPECIALLY DESIGNED VIDEO** **TIRRELL MCKNIGHT**
- 1:10 APPLICATIONS & PROCESSING** **RICHARD SYLVESTRI**
- Classification Requests
 - Applying for an export license/SNAP-R
 - Application Review Process
 - General Prohibitions 9 and 10
 - Exercise
- 2:45 BREAK**
- 3:00 DEEMED EXPORTS** **TIRRELL MCKNIGHT**
- Exercise
- 3:45 OFFSHORE TRANSACTIONS** **TIRRELL MCKNIGHT**
- De Minimis Guidelines – General Prohibition 2
 - Direct Product Guidelines – General Prohibition 3
 - Exercise
- 4:30 DAY ONE CONCLUDES**



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Day Two

- 7:30 CONTINENTAL BREAKFAST**
- 8:30 REVIEW AND GAME** **LANI TITO/
TIRRELL MCKNIGHT**
- 9:00 BIS NEWS, UPDATES, & OTHER TOPICS** **TIRRELL MCKNIGHT**
- Advisory Opinions
 - Office of Antiboycott Compliance
 - Recent Updates to the EAR
- 9:15 END USER AND END USE CONTROLS** **LANI TITO**
- Part 744 Control Policy
 - Consolidated Screening List
 - General Prohibitions 4, 5, and 7
 - Exercise
- 10:00 BREAK**
- 10:15 LICENSE EXCEPTIONS** **RICHARD SYLVESTRI**
- When/How to Use License Exceptions
 - Country Groups
 - Exercise
- 12:00 LUNCH**
- 1:00 BIS OFFICE OF EXPORT ENFORCEMENT** **NAOMI MORROW**
- 2:00 OFFICE OF FOREIGN ASSETS CONTROL, ENFORCEMENT** **MATTHEW MCGRATH**
- 2:45 BREAK**
- 3:00 EXPORT CLEARANCES AND RECORDKEEPING** **LANI TITO**
- Electronic Export Information
 - General Prohibition 8
 - Destination Control Statement
 - Recordkeeping
 - Exercise
- 3:45 EXPORT COMPLIANCE PROGRAM** **TIRRELL MCKNIGHT**
- Eight Elements of an Export Compliance Program
 - Exercise
- 4:30 DAY TWO CONCLUDES**