



**The Bureau of Industry and Security**  
**In Collaboration With The**  
**Professional Association of Exporters and Importers**  
**Are proud to offer:**



**“Complying with U.S. Export Controls”**

**Tuesday, April 24 – Wednesday, April 25, 2012**  
**Milpitas, California**

This two-day program is led by BIS's professional counseling staff and provides an in-depth examination of the Export Administration Regulations (EAR). The program will cover the information exporters need to know to comply with U.S. export control requirements on commercial goods. We will focus on what items and activities are subject to the EAR; steps to take to determine the export licensing requirements for your item; how to determine your export control classification number (ECCN); when you can export or reexport without applying for a license; export clearance procedures and record keeping requirements; Export Management Compliance Program (EMCP) concepts; and real life examples in applying this information. Presenters will conduct a number of "hands-on" exercises that will prepare you to apply the regulations to your own company's export activities. This program is well suited for those who need a comprehensive understanding of their obligations under the EAR. The Office of Foreign Assets Control (OFAC) will discuss their latest embargos and sanctions.

**Instructors:** The instructors are experienced export policy specialists, and enforcement personnel from BIS's field offices, as well as representatives from other U.S. government agencies, as appropriate. The instructors will be available throughout the seminar to answer your questions on how the export regulations affect the export activities of your organization or client.

**Location/time:** Crowne Plaza San Jose-Silicon Valley, 777 Bellew Drive, Milpitas, CA 95035. Registration and a continental breakfast begins at 7:30 am. The program begins at 8:30 am and ends at 4:30 pm.

**MCLE Credit:** The Western Regional Office of the Department of Commerce, Bureau of Industry and Security is a State Bar of California approved MCLE provider. The amount of credit varies with the length of the seminar.

**Americans with Disabilities Act:** If special arrangements are required for a disabled individual to attend this program, please notify [PAEI](http://www.paei.org) at least one week prior to the event.

**Accommodations:** Please make your room reservations directly with the Crowne Plaza San Jose-Silicon Valley by calling (888) 233-9527 or [www.crowneplaza.com](http://www.crowneplaza.com) (Use group name "Professional Association of Exporters and Importers" to receive special conference rate). **Reserve your room by Tuesday, April 3, 2012** to receive the "PAEI" discounted rate of \$159. After April 3, 2012 the room rate will increase to \$199 per night. Complimentary shuttle transportation to and from San Jose International Airport and complimentary parking at the Crowne Plaza Hotel is available.

**Registration:** Cost of this two day seminar is \$475, which includes breakfast, lunch, breaks and training materials. No telephone, fax, nor checks will be accepted for registration. **All registrations for this event must be paid in advance and processed using a credit card online, at <http://www.acteva.com/booking.cfm?bevaid=225767>. Last day to register is Friday, April 13, 2012. REGISTER NOW! NO REFUND FOR CANCELLATIONS MADE AFTER Friday, April 13, 2012.** PAEI Tax ID#: 680117035. For registration questions, please contact Kristine Cohen: (408) 532-7234, [paeiadmin@paei.org](mailto:paeiadmin@paei.org)

**Questions regarding topics covered should be addressed to BIS's Western Regional Office at (949) 660-0144 or (408) 998-8806 or by [e-mail](mailto:paeiadmin@paei.org).**